

**DETAILS OF FAMILIARISATION PROGRAMME OF HATWHAY BHAWANI CABLETEL AND DATACOM  
LIMITED**

Sr. No.	Subject matter of the Programme	Name of Director	Number of Programmes		Number of Hours spent	
			During FY 2017 - 18	Cumulative till date	During FY 2017 - 18	Cumulative till date
1.	<b>Telecom Overview and Regulatory Framework</b>		<b>2</b>	<b>2</b>		
		Mr. Dilip Worah	2	2	4 hours	4 hours
		Mr. L K Kannan	2	2	4 hours	4 hours
2.	<b>Business Model and its operations</b>		<b>3</b>	<b>3</b>		
		Mr. Dilip Worah	3	3	6 hours	6 hours
		Mr. L K Kannan	3	3	6 hours	6 hours
3.	<b>Internal policies and controls</b>		<b>2</b>	<b>2</b>		
		Mr. Dilip Worah	2	2	4 hours	4 hours
		Mr. L K Kannan	2	2	4 hours	4 hours
4.	<b>Research and Development</b>		<b>2</b>	<b>2</b>		
		Mr. Dilip Worah	2	2	4 hours	4 hours
		Mr. L K Kannan	2	2	4 hours	4 hours
5.	<b>Competition Analysis</b>		<b>1</b>	<b>1</b>		
		Mr. Dilip Worah	1	1	2 hours	2 hours
		Mr. L K Kannan	1	1	2 hours	2 hours